

# Solution Case Study



**CLIENT: VSC FIRE & SECURITY**

**SOLUTION: STRATEGIC ASSESSMENT FOR HYBRID CLOUD**

## CHALLENGES

- Understanding how to effectively manage a smooth and economical transition to a hybrid cloud network environment.
- Need for expert insight toward establishing secure sharing of company documents and files between employees.
- Increase business value with well-constructed strategic IT plan.

## SOLUTIONS

- SyCom security expert review of current IT Security Policies and Procedures.
- SyCom strategic consultant analysis of initiatives for applications and services.
- SyCom assessment of data center applications, cloud applications, Microsoft Office 365 and Citrix products.

## BUSINESS RESULTS

- Smooth adaptation to large business acquisitions.
- Sound IT strategy to shape direction for future.
- Maximization of company resources for planning cost-effectiveness and technology upgrades.

### SOLUTION SUMMARY

In this Hybrid Cloud world, the customer wanted to understand the best strategic plan to move forward with conversion to this environment. SyCom made recommendations that would help shape the direction of their IT strategy and set key priorities to bring value back to the business. This vital planning will allow company growth through an acquisition method and abilities to keep pace.



- Virginia based contractor for the inspection and installation of fire sprinkler, fire alarm, security, and low voltage systems.
- Established in 1958 as Virginia Sprinkler Company, Inc.
- Serving commercial, retail, government, and residential customers with over 1200 employees from 22 offices from Maryland, to Florida to Arkansas.

*"We are very appreciative of our partnership with SyCom as they have been able to provide us insight into solutions along with best practices and use so as to maximize our budget and secure our posture, resources, and flexibility. In turn, we have been able to grow from 850 to over 1200 team members, with the same size IT staff, in the past two years."*

**Kyle Kienzle**  
Director of Applications